SBA ONE LOAN ORIGINATION SOLUTION

LOS Release 2.1.9 Highlights

Borrower Information

 Address of the co-borrower can be selected from a drop down list containing available addresses of the primary borrower and co-borrowers (as applicable).

Revised Franchise Procedures

- In accordance with the new SOP 50 10 5(I) revisions to the franchise review process, the following changes have been implemented in SBA One:
 - 1. References to FRUNS number, SBA Franchise Findings List, and Franchise Registry have been removed;
 - 2. If the Franchise Type is a 'Master Franchise', then the loan is ineligible for a SBA loan;
 - 3. For each application involving an **applicant franchisee**, SBA Form 2462 'Addendum to Franchise Agreement' is a required document before a non-delegated loan can be submitted to E-Tran;
 - 4. The 'Addendum to the Franchise Agreement' may be system generated and supports the following user actions:
 - document edit
 - o document download for manual signature
 - o document upload for 'Completed' status.

7a Small Loans

- '7a Small Loans' has been removed as an option from the Loan Program Type selection menu. Lenders retain the benefit of minimum SBA One document requirements for eligible non-delegated loans based on the following criteria:
 - o loan amount is \$350K or less;
 - o the credit score is acceptable;
 - the loan is being submitted as a 7a Standard or Community Advantage Non-Delegated loan.



Loan Terms & Conditions

- For Interest Rate selection 'Variable Rate Multiple Fluctuation Periods',
 - o In First Period Details, the first period term is now captured in 'months';
 - Repayment Amount: If the first period's term is greater than the Interest Only period, then the first period's interest rate is used for computing the principal and interest repayment amount. Otherwise, the second period's interest rate is utilized for computing the repayment amount.

Note – The lender retains the ability to manually update the repayment amount.

 SBA Express loans (Term or Revolving) can only be submitted under the delegated authority. 'Underwriting By' is now defaulted to Lender and cannot be changed for these loans.

Credit Analysis

• Standby Agreement
The standby agreement date in the calendar drop down can be selected as a
future date and is not restricted to a date equal to or less than the system date.

Documents

- If collateral is situated on leased premises, a Lease Agreement document can be uploaded for the below collateral types:
 - 1. Building on Leased ground;
 - 2. Other Leasehold Interests;
 - 3. Leasehold Interest in Real Estate;
 - 4. Machinery & Equipment (New);
 - 5. Machinery & Equipment (used BV);
 - 6. Machinery & Equipment (used Orderly Liquid. Appraisal).

If the collateral type is 'Building on Lease ground', the lease agreement is required to be uploaded before a non-delegated loan can be submitted to E-Tran. In other cases, upload of the lease agreement document is optional.

• Enhanced safeguards to prevent users from inadvertently re-submitting a loan to E-Tran which is already in Funded or 'In Review' status.

